## MAGNOLIA TOWNHOMES DEVELOPMENT

Renovate 59 housing units for very low, low and moderate income households

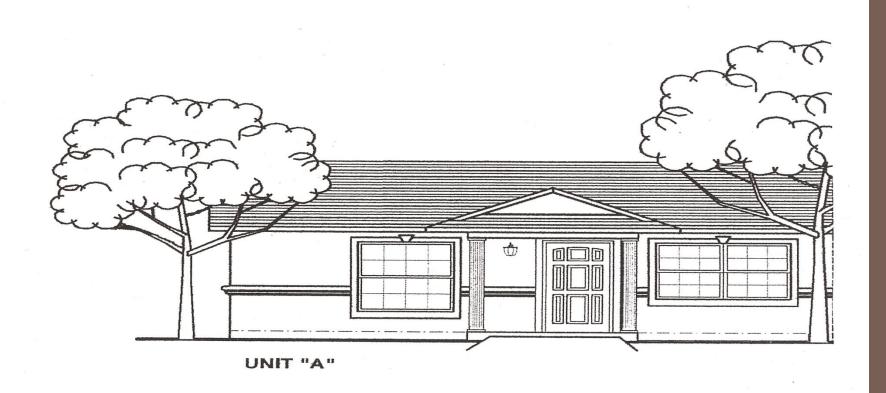








### 1<sup>ST</sup> APPROACH: RENOVATION OF EXISTING UNITS



# 1<sup>ST</sup> APPROACH ISSUES

- Replatting
- Set-back problems
- ·Hard to sell units
- Rehab cost was estimated at same cost of new construction

#### DEVELOPMENT SOLUTION

- Senatore Architect (new floor plans, proposed quad-plex)
- Fugleberg Koch Architects (leading design firm)
- Demolition
- Build new 15 new units in a trial 1st phase
- Offer affordable housing units

### Request for Proposal (RFP)

- □Nineteen (19) design teams submitted
- Offering a single and multi-family mix will help build and sell project;
- Project can be developed with "starter homes" to larger family units;
- Clustered courtyard townhomes with access to private garages;

### Request for Proposal (RFP)

- Providing entrance and exit on schoolview and Pruitt Streets only;
- Providing open area for park activities; Clubhouse
- Back to back townhomes with entry courts and community parks;

### Development Cost

Avg. Estimated cost to build each unit \$85,000
 (\$70/sqft; 1,200 sqft average)

#### 15-unit Phase I cost

15 units @ \$85K each		\$1	,275,000
Infrastructure		\$	450,000
Impact fees		_	<u>\$0</u>
	Total =	\$	1,725,000

## Funding Available

□ State Housing Initiative Program (SHIP)	\$427,500
□ Federal Home Loan Bank (FHLBA)	\$133,928
(\$500,000 total available)	
<ul> <li>Community Development Block Grant</li> </ul>	\$450,000
(\$750,000 total available)	
City working capital (debt proceeds)	\$500,000
Total Revenue	\$1.511.428

### Funding and Cost

Cost	\$1,725,000
Funding available	<u>\$1,511,428</u>
Capital needed for construction	\$213,572
Sales price per unit	\$112,500
Subsidy value	\$27,500
Mortgage for each new owner	\$85,000
Proceeds from unit sales (\$85K x 15)	\$1.275.000

#### Funding and Cost

Proceeds from sales (\$85K x 15)
City's Capital Contribution
Available to repay land costs:

\$1,275,000 - \$713,572 \$561,428

#### Grant Funding & Project Timeframes

□ SHIP Two (2) years to allocate funds

FHLBA Two (2) years to allocate

CDBG
 Two years to complete project

Notice to proceed July 2010

Infrastructure start date Oct. 2010

(earth work, site utilities etc.)

Home Construction (slabs) Feb. 2011

### Project Timeframes (con't)

Rough Framing	April 2011
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Inspections May 2011

Exterior Finishes Sept. 2011

Unit ready for move-in Dec. 2011

#### Where Do We Go From Here?

#### **Discussion**